MDI Interview Experiences

Transcript 1

Profile: GEF, 8/7/9

Work Exp: 4 months (technology consultant in EY)

CAT: 97.55%ile

Panelists: 1F (late 20s, early 30s) hereby referred to as F, 1M (mid to late 40s) hereby referred

to as M

Me: Hi, good morning!

F: Good afternoon, Rituja.

Me: Sorry, yes good afternoon. It's 12 already.

F: So tell me about yourself Me: -told prepared answer-

F: So you work in the services industry? What % of GDP comes from the services industry?

Me: -answered-

F: So are we an agrarian economy or a service based economy? Would you say agriculture is in decline?

Me: We used to be an agrarian economy but it is not the primary contributor to GDP anymore so it is in decline.

F: Despite that, why are so many people employed in agriculture?

Me: -answered-

F: Do you know about the term glass ceiling?

Me: -could not recollect-

F: So how would you define sustainable development?

Me: -answered, cross questioned a bit on this-

F: So how would you differentiate between effectiveness and efficiency?

Me: -answered-

F: Not very clear distinction but willing to accept

Over to M

M: So you're a technical consultant in EY, what do you do?

Me: -explained-

M: Who would you say are the biggest competitors of your company?

Me: Other 3 of big 4: KPMG, PwC and Deloitte

M: Why not other technology consulting companies like TCS or IBM?

Me: -answered-

M: So you live in Kolkata, where in Kolkata?

Me: -answered-

M: So how far is your place from Gariahat? What is so special about Gariahat?

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Me: -answered quite well-

M: So what are some famous temples in Kolkata?

Me: -answered-

M: So how many seats are there in lok sabha and rajya sabha for west bengal?

Me: -didn't remember the exact figure so I didn't answer-

M: Okay, thank you. You may log off!

F seemed mildly irritated throughout, did not respond to me smiling and trying to make a connection

M was very warm, smiled back throughout the interview and seemed to enjoy the conversation Answered 90% questions fairly confidently, not sure how much they liked the answers

Transcript 2

2 panelists- middle aged- 1 female & 1 male.

(10/8/6, Law graduate GNLU, fresher)

Pleasantries exchanged.

P1: So T you're a law student, how did you decide on doing an MBA.

T: (gave my normal rehearsed answer, they didn't go into the specifics of it)

P1: What do you think is the difference between 'principle', 'theory' and 'law'?

T: From what we have been taught about these concepts in the legal context, we can understand the differences ... [gave a brief about codification of law and how codification of law is necessary for society etc., talked about natural law principles, procedure established by law, and finally the statutes and Acts]. {She seemed satisfied}.

P1: Do you know about MSME's?

T: Yes ma'am they're the Micro, Small and Medium Enterprises.

P1: What is your opinion on them?

T: (gave a generic answer about them being good for the economy, the government is giving a lot of push to them, related it to Uttar Pradesh and how they're prevalent here etc.)

P1: Do you know about the distillery MSMEs in UP?

T: No ma'am I do not.

P1: Okay. So how are MSMEs defined?

T: In the MSME Act, they're defined on monetary terms i.e. limits.

P1: So what are those monetary limits?

T: I am not sure of the exact value but I think for small industries it's 50 crores and 100 crores for medium.

P1: But what is that monetary value?

T: It's the turnover. [Overall it was a guess but it turned out to be correct]

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P1: Do you know about the judgment pertaining to Jamia and the riots?

T: I am not sure which judgment you're referring to ma'am, are you talking about the Delhi riots? [The Jamia judgment had totally skipped my mind]

P1: The judgment about the students who were protesting were charged for rioting and violence, the court said this month that they're not rioters but victims of violence as per the facts. What're your views about this judgment?

T: Ma'am I haven't read the judgment, but I think the court is right in deeming that the students were victims and not the rioters themselves, who were exercising their fundamental rights with the protest.

P1: Okay.

P2

Asked me for my CAT percentile, but he wasn't sure of my degree; P1 clarified it to him.

P2: International Conflicts- What do you know of them, you must have studied them?

T: Yes sir, we have studied International law. In what context are you referring to international conflicts? The Russia-Ukraine war?

P2: No, I am referring to the Azaadi Bachao aandolan Case.

T: I am not sure if I recall the case sir...

P2: It is the Vodafone case.

(I immediately understood that it was pertaining to the Vodafone Tax case which involved offshore entities and tax havens, luckily I had done a project on it)

T: {I told him the correct facts in brief, the legal principles involved and the judicial route the matter took in India. Forgot to talk about the ICJ judgment pertaining to it, but he seemed satisfied with the answer.}

P2: What is a contract?

T: {gave a basic definition that I sort of made up on the spot taking in the relevant words from the Indian Contract Act. He was not completely happy with the answer.}

P2: "All agreements are contracts, but not all contracts are agreements", talk about it.

T: I asked him to repeat it once, because it seemed wrong to me. I told him that it was the reverse. [He smiled and nodded]. All contracts were agreements enforceable in a court of law, while agreements could be of any nature, such as a social agreement eg. If I tell you that I will meet you for coffee at 5 pm someplace but I do not turn up, then you can not take me to court for this.

P2: Asked me to tell him which section defines consideration.

T: Said I wasn't sure but I think it's 3.

P2: You should know the basics of contract na, you're a law student. Okay I am done, you may log off.

{Seemed like a generic interview that can go either way}

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Transcript 3

GD: Impact of Geopolitics in Business

PI: 2 M

M1: What are they talking about us?

Told that you are evaluating critical skills of the candidates

M1: Nothing else? are they giving feedback on each panelist?

They did mention that one guy was tough and the other sweet, but I did not mention that and I told them that we were discussing the kind of questions not panelists.

M1: What do you expect?

I told them that I am here to answer the questions and give my best

M1 starts using phone

M2: Why Infosys after Petroleum?

Told

M2: Difference between gasoline and petrol

Told

M2: Density of petrol

Told

M2: What is octane no?

Didnt know, told him I have done my undergrad in extraction of oil and gas

M2: Founder of bitcoin

Didnt know

M2: What is bitcoin

Told and it looked impressed

M2: What is cricular economy?

Didnt know

M1: Gave me a puzzle based on ant and the shortest path

Telling him my approach but he said dont speak much and give me the ans

Gave the ans

M1: Think outside the box and I might be bluffing too

I gave a thought but got the same ans

M1: You are not a good engineer, I dont think your undergrad college is good.

Defended it

M1: He opened the box and gave the shortest path

He says that I am worried about this generation, you guys use only internet and you are nothing without your phones

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Defended him by saying that internet is just a means to gather information but we do have the necessary skills

M1:Asked what did you learn from this puzzle? 3 words only and your interview is done Told him to think outside the box, listen more carefully but cuts me says that its not listening but execution but I defended it by saying that we could execute only after listening

M1: You cannot be a good manager and all

I defended it and said I will also be able to learn

M1: You dont know octane number and you probably dont even know laplace equation.

Told That I know but I am bot able to recall it currently

M1: Says then you wont know anything after 2 years of MBA

Defended it

M1: You know about extraction, tell me about shale oil

Told

M1: Good, you know your profession. Then says that I am bored in this interview, you guys are not good in GD and yeh sab bakwaas hain.

I just listened to it

M1: Any questions for us?

Asked about IB and the roles they offer

M1: They answered and M1 look surprised and asked arent you interested in PGDM? Told I am interested in both and I MDI only offers this one of a kind course and it is reputed.

They seemed impressed and the interview was over

Transcript 4

Duration: 15 minutes

Two Panelists: M1 and F1

M1: So what are you doing these days?

M1: Some discussion about my college being science-oriented

M1: Asked about what my father does.

M1: Moved on to my internship after a brief discussion.

M1: Asked some questions about accounting standards, which I was not aware of.

M1: Asked about structure of the organisation I interned in and enquired about my role

M1: Asked me which are the oldest 6 IIMs

M1: Then asked me to name next 4. (Could only name shillong)

M1: Asked me if I have been placed.

M1: Why MBA before work ex?(Gave prepared answer)

M1: Asked me about management people graduating from IIMs.

M1: Asked about some famous startups in India.

M1: Asked to name some 'miserable startups'.

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M1: Asked about company names of Pizza Hut and Dominoes (did not know)

M1: Asked what is Nifty

M1: What is NAV? What is the minimum amount required to invest in Mutual Funds.

M1: Asked about BSE and NSE formation dates(knew NSE)

M1: Asked if any scams are going around at this point(Explained about Adani-Hindenburg)

F1 takes over

F1: What is your view on Bharatpe-Ashneer fiasco(Since I had mentioned him from an earlier question on IIMs)

F1: Would you invest in BharatPe?

F1: Why was Adani FPO fully subscribed even though allegations are serious?

F1: Would as an Investment Banking Firm invest in BharatPe?

F1: Is BharatPe actually the name of the company (Answered yes, turned out to be wrong)

F1: Thank you, any questions?

(Asked about Unnati, equity research club)

F1: Answered

M1 & F1: Thank you, have a good day!

Panel was mostly chill, questions were a bit random from M1.

Verdict: Converted

Transcript 5

Fresher. Non-engineer

P1

- 1. Which field are you from?
- 2. Favourite subjects?
- 3. Difference by mass customisation and customised mass selling?
- 4. Which marketing book have you studied? (The previous question was from this book only)
- 5. What is black scholes model and its variations?
- 6. What are different derivatives? Why did Pakistan government not use these to hedge their risks?
- 7. Why they have less foreign exchange?
- 8. What specialization would you like to do?
- 9. How do you build your knowledge in finance?
- 10. What is short selling? Why would a person lend shares?

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P2

- 1. Who is tobins kew?
- 2. What have you studied in portfolio management?
- 3. What is markowitz model?
- 4. How to measure risk?
- 5. Why unsystematic risk is measured through variance?
- 6. How to select a stock for investment?
- 7. Would you advise me to invest in the current indian market?
- 8. Dont you think you should get experience and then come for mba?

No grilling as such. Sir was smiling while asking questions.

Transcript 6

8/7/7.75

GEM 95.66

P1

- 1. Where are you from .
- 2. Tell me little bit about yourself.
- 3. Why you use quora (2-3 ques regarding that)
- 4. Latest answer you wrote on current affairs
- 5. What india can do to stop ukraine russia war during G20 summit .
- 6. What are different layers of soil.
- 7. What's your favourite subject
- 8. Tell me about different materials used in construction in layman term.
- 9.what are Environment friendly substitute of cement (2-3 ques regarding that)
- 10. What other calls you have.

P2

- 11. What's your cat percentile
- 12. Tell me about Different housing scheme of central government.
- 13. What is Amrit kal according to central government?
- 14. Which superpower india want to become in 2047.
- 15. What will happen if there will be no stock market (2-3 ques regarding that)
- 16. GDP of India last year both in dollar and Rupee.
- 17. What is AFSPA.
- 18. What is full form of AFSPA.

Little bit of grilling but friendly panel.



Transcript 7

1 female and P2 male

P1

- Q. Where are you joining from?
- Q. Introduce yourself.
- Q. Why MBA?
- Q. Any specialisation in mind?
- Q. Any 2 best HR policies in your organisation.
- Q. Reason for layoffs?

P2

- Q. Market cap of Hero?
- Q. Major competitors of Hero?
- Q. What is scientific temper in Fundamental duties?
- Q. How to inculcate scientific temper in a religious fanatic?
- Q. Define recession
- Q. Recession and inflation relation.

Interview time- 17 mins and No acads

Transcript 8

Background: BTech Mechanical Engineer. 28 months Work Ex

Panelists: 1(M) 1(F)

Questions:

Pan 1 -

- 1. Introduce yourself.
- 2. What did you do after you left your job?
- 3. What did you learn from it?

Pan 2 -

- 4. Who was the previous RBI governor?
- 5. Name 5 regulatory bodies in India.
- 6. So, you are from WB, who is the governor of WB? (Couldn't recall)
- 7. Is it Jagdeep Dhankhar? (Trick qsn)
- 8. What is the population of WB?
- 9. Are you sure? I think you should check once. (I was correct, but still he insisted me to check)
- 10. Name the North-Eastern states.

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11. Why didn't you mention Sikkim?

Pan 1 -

- 12. As you are from the same region, what did you know about Begusarai in Sikkim? (Corrected her that it's in Bihar)
- 13. What is the connectivity there? (Didn't understand what she meant)
- 14. Which river flows from Sikkim to Begusarai?
- 15. What is the cultural significance of Begusarai?
- 16. Speaking about culture, what has been done in NEP 2020 to preserve Indian culture?
- 17. Which language is being tried to preserve?

Overall interview time: - 10-15 mins

Transcript 9

GD: India's diplomatic rollercoaster

PI: (1M, 1F) **M1:TMAY**

You mentioned you are a competitive gamer, what makes you so good?

What did you learn that can be applied to business world?

Why not pursue a career in that?

Lots of cross question

Tell me about your town?

What are the challenges you face there?

How did you overcome those?

Al vs ML?

Real world applications

F1:

How will you justify gap year?

2 Challenges you faced in college?

Agile vs waterfall?

Scenarios where waterfall will be more economical?

How many nations in G20?

Any recent change?

Ok. You can leave.

Transcript 10

Profile: 9/7/8(BCA Fresher)

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Panel: 1M (50s) 1F (50s)

12-15 mins

Greetings exchanged.

M: To bhai kuch apne bare mein batao, which is not in your form?

M: Which kind of movies do you like to watch? Which movie did you watch last?

M: Do you like to play any sport?(Rapid fire round after this)

M: Difference between googly and doosra?

M: How many centuries has virat kohli made in international cricket? Number of runs. Centuries in individual formats.

M: Highest wicket takers in individual formats. Name the person who had played the most number of test matches.(A few more questions related to cricket after this)

M: So you have done BCA, what are the job roles and opportunities after doing BCA?

M: I don't know anything about these roles and I am not lying. So explain the job of a full stack developer and tester.

M: What is the frontend and backend?

M: Have you heard of Supercomputers? Are they still used? For what purpose?

M: Name any unit of measurement of computing. What are flops and mips?

Ok I am done. Moves on to F.

F: Who holds the record for fastest fifty in T20?

F: What is the difference between http and https?

F: What is SAN?

F: Name some java programs.

F: Current news related to the IT industry in India.

You can log off now.

Transcript 11

CAT: 98.38 9.6/85.4/70.72

B TECH 13 months workex/ gap of 2 years

P1: How to pronounce your name (My name is Abhyuday)

P1: Introduce Yourself and tell something not mentioned in your form

P1: why you left working for AAP then

P1 : Mention three lessons you have learnt in your professional or personal life which will help in MDI

P1: What were you doing in those 2 years of gap

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P1 : Why won't you reappear and score 99+ this time for IIM ABC(while I was answering) Have you any ABC calls ?

Told him I have all calls except Ahmedabad

P1: little bit of questions regarding my work ex profile

P1: Top 5 IT companies

P1: CEOs of all those companies

P1: Market leader and cap size of Top IT companies

P1: Important product and services of TCS and Infosys

P2: Total seats in Parliament

P2: Chairperson of Rajya Sabha

P2: How many districts in UP

(Answered all GK questions so he realised and shifted to academics)

P2: Types of Database

P2: Quantile in any data

P2: How to group different data types

(Overall very chilled and relaxed interview)

Transcript 12

GNEF

P1: So how is Delhi today?

Told that the weather has started to warm up here and is a lot more bearable than last month.

P1 : So what is happening in Delhi today?

Was clueless. Said i can't recall anything specific to today.

P1: Okay. So what is management?

Told that Management is the act of controlling and coordinating different resources in order to achieve a pre defined goal or objective.

P1: Alright. Have you heard about administration?

Told that administration refers to the overseeing the day to day activities of a business

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P1: What comes to your mind when I say the word Women Empowerment?

Said Women Empowerment is about giving women equal rights as men.

P1 : (interrupted) You said equal rights. Do you know about the constitution of India. Said yes sir, i have a fair idea.

P1: Do you know about Fundamental Rights?

I said yes sir

P1: Is there a right dealing with equality?

I said yes Sir.

P1 : Then why are you saying that Women Empowerment is about giving equal rights and equality?

Said it is about giving equal rights and opportunities

P1 : (Interrupted again) So you're changing the narrative now. First you mentioned it was about rights now it is also about opportunities?

Answered that It is about both. When it comes to rights, many women are not able to exercise the rights that are given to them by the Constitution. Moreover, Women Empowerment is not a term restricted to India and it is a term used globally. There are many countries in the world currently that do not give women equal rights as men such as the right to vote or to participate politically etc.

P1 : Alright. What do you mean by Sustainability?

Means achieving economic prosperity without compromising the needs of future generations and protecting the environment.

P1: So what does a sustainable business mean?

Answered that it is a business that conducts its operations and earns profits but also does not cause any detrimental effect on the environment.

P1: There is another term called ESG recently in news. What is it?

I have heard about the term but I'm not very sure what it means.

P1 : No issues. I appreciate it. We don't expect you to know everything. We're just here to have a conversation.

P2: Are you working somewhere currently?

Yes ma'am (told the name of the company)

P2: What does your company do?

Told

P2: What are your job responsibilities?

Told.

P2: How big is your office?

Told.

P2: Have you ever heard about Michael Porter?

Yes Ma'am. He devised the Porter's Five forces model.

P2: What is that?

Said I'm not able to recall the details but it is used to study the industry environment to help us understand how to frame a strategy for an organisation. We understand the buying power of consumers, what competitors are doing etc

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P2 : Okay. So you might have heard that in this year's budget, cigarettes are being taxed at 16%.

Yes Ma'am

P2: Then why are ITC's stock price doing well?

Answered that there are 2 reasons for the same. First, ITC is not just restricted to the tobacco and cigarette segment, it has a diversified business in various segments such as FMCG. Secondly, tobacco and cigarettes are addictive products and are habitual for the people consuming them. The people who are already hooked onto them will not give it up, even when the prices are raised.

P2: Alright, what is your CAT Percentile? what other calls do you have?

P2: Thank you, you may log off.

Transcript 13

Panelist 1M/1F

BBA(Finance) 97.42

- F: What is your graduation stream?
- Me: BBA with a specialisation in Finance
- F: What is breakeven output?
- What is RoE, RoA?
- Are both related to each other?
- Is lower breakeven output better or higher? Why?
- Governor of Odisha? Finance Minister of Odisha?
- Where is your college located?
- What are your extra curricular activities?
- M: What is going concern concept?
- What is IRR?
- What is the issue of Adani right now?
- What ratio is alarming in its case? (Answered Current Ratio)
- Why?
- What is NFT?
- Data is the new oil. Explain.
- Why oil why not milk?

Transcript 14

87.17/73.83/79.98(UG :business economics)

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99.61%ile Non - eng, Male 8 months workex (marketing role)

Prof 1 (7-9 minutes)

- Social and Cultural challenges faced by Sitapur and Lucknow
- Follow up ques- two child policy in UP
- Difference between economic growth and development
- Sales funnel and marketing funnel. And correlation between them
- Do you find time for hobbies?

Prof 2 (9-11 minutes)

- Monopoly vs crony capitalism?
- but then said tell me about natural monopolies? and how is it different from monopoly?
- Follow up ques-what is monopoly? market forces?
- · Current business environment in India?
- then 4-5 min discussion on capitalism/ socialism/ open society /privatisation/liberalisation
- And then asked to back my views with data points?

Then prof 2 said: Don't bother we are not judging you and we are just here to check your thought process.

Asked any question for us? Said discuss it with a cup of tea if you will be selected at MDI

Transcript 15

Profile:- 95/96.2/87 EEE, NIT Jamshedpur CAT- 97.82 Work Ex- Alstom's Signalling business, 28 months

Interview Duration - Exactly 20 mins
Panelist (1F(Senior professor),1M(30s or 40s may be))

P1- 1F, P2-1M P1- Sushanto, Where are you speaking from ? Told, Bangalore

P1- Do you work there?

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Yes, i am working for Alstom as an Interlocking Application Engineer for UK mainline signaling projects from past 28 months.

P1- So, briefly introduce yourself to the panel?

Introduced myself (Mentioned about my role as a sponsorship head in a technical team and winning Electric Solar vehicle Championship, Also mentioned about my summers in BARC, Mumbai related to power conditioning systems for Fuel Cells. About music and acoustic guitar.)

P1 - So, tell me about the instance in the work where you had to take a decision where you may not acheive ur goal, what did you learn from it?

Told, the same thing which i mentioned in SPJIMR form.(It had a similar ques)

P1- So, Rate Indian railways on scale of 10. (compare with UK railways)

6/10, Elaborated based on facts, figures, Khanna Committee Report on grounds of accidents, delayed projects, vandalism, social obligations. Indian railways steps to transform all this, Alstom's WAG12, EDFC etc. Perhaps the best answer i gave !!

P1- You mentioned you play guitar and you are a vocalist. tell me how does it help you.

I mentioned how it has let me be open to feedback, related that with my work ex (mentoring some resources in my team, how they can always come back to me ask anything, not thinking that i m a junior to them)

P1- Tell me something on ESG Standards.

I asked if this is related to Environment safety guidelines. She Said, that you have to tell,HAHA. I mentioned about NHS guidelines in UK.

(Overall, my experience with P1 was really nice, very friendly).

Then came P2(All this while he turned his camera off!! Probably looking for questions. Lets Start.

P2- Hey tell me what is entropy?

Almost told.

P2 - Second law of thermodynamics?

Said, i dont remember the statement properly, Can you ask me something from electrical background as i m more comfortable with that. He said, ok but this was a generic one.

P2- What is Thyristor?

Expalined properly. Mentioned how we use it in Electric traction in railways. (AC 3phase catenary 25kv 50 hz to 3.3Kv 16.75 Hz).

P2- What is switching frequency?

Explained.

P2:- What is AC traction?

Explained.

P2 - You mentioned you have worked in EV segment in you college? Why is EV not upto the mark yet? Consider yourself as a consultant. Suggest something.

Gave 3 reasons (charging infrastructure, Battery pricing, Lack of awareness about EVs). Mentioned how in my district no one even thinks of buying EV. Gave them a number of 2-wheelers and 4 wheelers currently in operation. Gave few suggestions of production side, to reduce battery pricing.

P2 - tell me what is in the news from the past week? Mentioned about Adani- Hindenburg and Budget.

P2- Rate the budget on a scale of 10?

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Mentioned: 7/10, gave figures about Railway outlay, sustainability, middle class and all.

P2- Dedicate a song to Indian Budget this tym?

Sang the song, "Kandhon se milte hai Kandhe kadmon ke kadam milte hain" He said good one.

P2: Tell me who is the home minister of india?

Told

P2: who is the CJI?

(i feel bad about this one, unfortunately i couldnt remember justice Chandrachud here, quite sad about this!)

Okay, thanks Sushanto, we are done, you may log off.

Overall Panel was friendly, No grilling.

