

IIM Raipur Interview Transcripts

Transcript 1

Profile

Undergrad: B.Com
CAT Percentile: 788

Group Discussion Topic

Rise of Digital Payment

Interview Panel & Duration

Panelists: 2 Male Interviewers (M1, M2)
Duration: ~20 minutes

Interview Questions & Responses

M1: Give me your form. Tell me more about yourself that is not in the form.

Me: Answered.

M1: From which district in Bihar?

Me: Answered.

M1: Famous things from Darbhanga/Mithila?

Me: Answered.

M1: Famous personalities?

Me: Answered.

M1: (Mentioned 2-3 famous personalities from Darbhanga that I didn't know.)

M1: Draw a graph for Giffen goods.

Me: Made the graph.

M1: What is the relationship between demand and price?

Me: Answered.

M1: Does demand decrease due to an increase in price, or does price increase due to an increase in demand?

Me: Answered.

M1: What is the elasticity of demand?

Me: Answered.

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M1: Draw a graph for infinitely elastic demand.

Me: Answered.

M1: Are you comfortable with macroeconomics?

Me: Answered.

M1: What are nominal GDP and real GDP?

Me: Answered.

M1: (Asked something I couldn't remember as I was unaware of that topic.)

M1: What are consumer surplus and producer surplus?

Me: Answered.

M1: Why are you interested in marketing?

Me: Answered.

M1: What kind of job do you want after an MBA?

Me: Answered.

M1: Do you want to do business?

Me: Answered.

M1: Tell something special about yourself that would help in doing marketing jobs efficiently.

Me: Answered.

(Over to M2)

M2: Which interviews have you given till now?

Me: Answered.

M2: Why did you select Mumbai as your interview center?

Me: Answered. *(M2 initially assumed I lived in Bihar, but M1 clarified that I live in Mumbai.)*

M2: Nice to talk with you. You can leave now.

Overall Experience

The panelists were very chill, laughing throughout. It felt more like a conversation than a formal interview.

Transcript 2

Date: 12th Feb | **Time:** 8 AM | **Location:** Hyderabad

Profile

Academics: 9/9/7

Degree: BTech (ECE)

Work Experience: 2.5 years in Tech Consulting

Group Discussion

Format: 2 minutes - Thinking | 8 minutes - Discussion

Topic: Impact of Robotics on Manufacturing

Personal Interview

Panelists: 3 (M1, M2, F1)

F1: Can you please hand over your ID, form, and documents?

F1: You have been working in PwC for the last 2.5 years. What is something that you would change about its functioning?

M1: What's going on in France right now?

(Pointed at AI summit. Couldn't answer but drove it towards Trump and tariffs.)

M1: What's the impact of tariffs on Mexico?

M1: There's a recent discussion on imposing tariffs on steel and aluminium. What do you think is going to be its impact?

M1: What's GDP?

M1: What's GNP?

M1: What's India's position in the world GDP?

F1: If you were ever to start your own firm, how could you work with PwC and in what scope?

M2: What are HCF and LCM? What's their practical usage?

M2: While adding fractions, what do we use?

M2: Why is any number raised to the power 0 equal to 1?

Panel: Thanks. You may leave now.

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Transcript 3

Date: 12th Feb | **Time:** 8 AM | **Location:** Hyderabad

Profile

Academics: 9/9/8

Degree: BTech (CSE)

Work Experience: Fresher

Group Discussion

Format: 2 minutes - Thinking | 8 minutes - Discussion

Topic: Is India ready for electric vehicles?

Personal Interview

Panelists: 2 (M1, M2)

M1: Tell me something about yourself.

M1: Why MBA?

M1: What are your expectations from an MBA?

M1: What did you learn in your BTech?

M1: What's the difference between coding and programming?

M1: What are the different types of languages?

M2: What's the latest news in the automobile sector?

(Talked about the collaboration between Suzuki and Toyota)

M2: What are your hobbies?

M2: Do you read books?

M2: What's the circumference of the Earth?

M2: What's the distance between the Earth and the Moon?

M2: What's the distance between the Earth and the Sun?

M2: What are the different layers of the atmosphere?

Panel: Okay, thank you.

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Transcript 4

Profile

Academics: 7/8/8

Degree: BCom

Work Experience: –

Group Discussion

Topic: Rise of Digital Payment

Personal Interview

Panelists: 2 (M1, M2)

M1: Give me your form. Tell me more about yourself that is not in the form.

(Told)

M1: From which district in Bihar?

(Told)

M1: Famous things from Darbhanga/Mithila?

(Told)

M1: Famous personalities?

(Told)

(He told the names of 2-3 people from Darbhanga; I didn't know them.)

M1: Draw a graph for Giffen goods.

(Made)

M1: What is the relationship between demand and price?

(Told)

M1: Does demand decrease due to an increase in price, or does price increase due to an increase in demand?

(Told)

M1: What is the elasticity of demand?

(Told)

M1: Draw a graph for infinitely elastic demand.

(Told)

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M1: Are you comfortable with macroeconomics?

M1: What are nominal GDP and real GDP?

(Told)

(Asked something I couldn't remember as I was unaware of that topic.)

M1: What is consumer surplus and producer surplus?

(Told)

M1: Why do you have an interest in marketing?

(Told)

M1: What kind of job do you want after an MBA?

(Told)

M1: Do you want to do business?

(Told)

M1: Tell something special about yourself that would help in doing marketing jobs efficiently.

(Told)

M2: Which interviews have you given till now?

M2: Why did you select Mumbai as an interview center?

(He thought I lived in Bihar and selected Mumbai as my interview center, but then M1 told him that I am from Bihar but live in Mumbai.)

(Then they said, "Nice to talk with you. You can leave now.")

The panelists were very chill the entire time; they were laughing, and it felt more like a conversation.

Time: Almost 20 minutes

Transcript 5

Profile Background: GEM Education: IIT Kharagpur, Civil Engineering Work Experience: UPSC gap years, software work experience, currently an officer at EPFO

Date: 11th February **Location:** Hyderabad, Morning Slot **Panelists:** 3 (P1 - Male, 50s; P2 - Female, 40s; P3 - Male, 50s)

Group Discussion Topic: Business ethics in the pharmaceutical industry

Personal Interview

P1: Tell me about yourself.

Me: Prepared answer, mentioned Chess as a hobby—P3 took note of that.

P2: So you work in EPFO, tell me what's the difference between PF and NPS. Which one is better?

Me: Explained basic differences. Mentioned that EPF has a fixed interest rate, while NPS is market-linked. Said that returns depend on market performance.

P2: How do you compare the old and new tax regimes? What about the lack of deductions in the new one?

Me: Explained that the government seems to prioritize keeping more money with individuals, leading to higher spending and economic growth. Mentioned the trade-off that people may invest less in long-term instruments.

P2: So you're saying people don't invest long-term if they have more money?

Me: Mentioned that it might reduce since financial literacy is not high, and the old tax regime's deductions encouraged long-term investments.

(P2 pointed out a contradiction, but seemed satisfied with my response.)

P3: You said India is doing great in chess recently. Why recently?

Me: Talked about the exceptional young talent emerging now.

P3: Yeah, but why only now? Chess was invented in India, and until recently, it was dominated by the Soviets...

Me: Mentioned Vishy Anand's impact as an inspirational figure and how India's economic growth now allows more people to take up sports.

P3: Then why aren't we winning at every sport?

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Me: Talked about the lack of similar inspirational figures in other sports. Gave examples of the 1983 Cricket World Cup starting India's cricket boom and how Neeraj Chopra is inspiring more javelin throwers.

P3: Why should India prioritize sports with so many other issues?

Me: Had a discussion on the importance of sports. Justified that sports are also essential for national pride, youth engagement, and overall development. He seemed satisfied.

P3: What is the Elo rating?

Me: Said it's a formula I don't recall exactly, but it determines rating changes for chess players.

P3: Who's currently the highest-rated chess player from India?

Me: Arjun Erigaisi.

P1: You did Civil Engineering from IIT Kharagpur. Instead of continuing in that, you're going all over the place. Why?

Me: Explained my lack of passion for civil engineering and my inclination towards civil services from an early age.

P1: Then why did you do engineering?

Me: Said I liked Math and Physics and was good at them. 😊 The panel members smiled—at least, I think they did.

(P1 asked a few more questions around this before shifting to my software work experience.)

P1: Which programming language did you use? How is Ruby different from Python? Is Ruby on Rails still widely used?

Me: Answered. He seemed satisfied.

Duration: 15 minutes **Experience:** It felt like a conversational interview, mostly about my profile and interests. I didn't feel grilled.

Transcript 6

10/02/2025 - Afternoon - Panel 6 (The Manohar, Hyderabad)

Profile: 85/96/65. GEM with 18 months workex.

GD Topic: Brands using influencer marketing (not exact wording) Groups of 5-6 were formed. 1-2 min to discuss and make up points. 10 min to discuss.

Personal Interview

M2: Yes sir, tell me about yourself.

Me: Told prepared answer.

M2: Tell me about your journey in stock markets (SM was my hobby).

Me: Explained.

M2: Which ratios do you use?

Me: Sir, I majorly use ratios like PE ratio... (Was cut in between)

M2: What is P/E ratio?

Me: Told.

M2: So let's say there's a company with P/E of 21. Is it overvalued or undervalued?

Me: Told that it depends on the sector and the growth prospects. Gave examples of a few where 21 is expensive and 21 is cheap. M2 looks satisfied.

M2: What is a unicorn?

Me: Told.

M1 (takes over): How many unicorns in India?

Me: Not sure.

M1: At least how many startups in India?

Me: Not sure.

M1: What is India's rank in the number of startups?

Me: Not sure, but can take a guess... 5?

M1: So what project did you do in your UG?

Me: Told the title (was a bit complex). Sir, let me explain... (was cut off)

M1: No no, that's okay. It will get too technical for me (with a smile). Was it a group or individual?

Me: Told.

M1: Tell me what do you do at your job? What projects are you working on now?

Me: Told in detail (looks satisfied).

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M2: You have a good job sir. Why MBA?

Me: Told prepared answer (M2 looks satisfied).

F1: What do you do in your free time?

Me: Mam, I'm passionate about markets. I spend time researching and learning.

F1: What is T-Hub? (Since I'm from Hyderabad)

Me: Told.

F1: Any special initiatives for women entrepreneurs?

Me: Not sure, mam.

M2: Crowdfunding vs T-Hub funding? Which is better?

Me: Told.

F1: What is insider trading?

Me: Told in detail.

F1: Can you give any recent examples of insider trading?

Me: Gave a recent example of the front running case involving Ketan Parekh. Briefly explained how it was carried out. (Was cut in between)

F1: Thank you, we're done.

Overall, it was a friendly interview lasting for 11-12 min. They informed us beforehand that they were going to go for a max of 15 min whatsoever.

No grilling, no acads (for my entire panel).

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